

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

September 3, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$96,497	32
Platinum Producers (\$30,000 - \$50,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$36,704	11
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$35,991	12
Lemar, Mike	Sunshine State Agency	\$32,055	15
Gold Producers (\$10,000 - \$30,000)			
AmeriLife		\$28,699	24
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$27,394	7
Ahlbum, Tim	Health Coverage Solutions	\$26,520	5
Barta, Devin M.	Barta Insurance Agency	\$24,683	6
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$24,600	1
Shackelford, Edward L.	The Assurance Group, Inc.	\$24,095	8
Hatton, Catherine E.	Long Island Insurance Solutions	\$23,055	24
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$14,963	2
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$14,604	1
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$13,991	5
Clark, John W.	Senior Solutions Insurance Agency	\$12,247	7
Elite Insurance Partners, LLC		\$11,015	1
Savage, Gina	Savage Insurance Agency	\$10,259	2
Silver Producers (\$5,000 - \$10,000)			
Centerstone Insurance & Financial Svcs.		\$9,890	4
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$9,479	4
Agent Pipeline, Inc.		\$9,299	5
Mednick, Scott E.	Professional Insurance Systems of Florida	\$8,591	5
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$8,039	1
Heller, Mark	Heller Insurance Agency	\$7,968	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$7,916	8
Rosati, Lisa	Rosati Insurance Agency	\$7,655	2
American Eagle Consultants, Inc.		\$7,114	3
Burke, April L.	Burke Insurance Agency	\$6,696	2
Foster Financial Services, Inc.		\$6,676	1
Schwartz, Scott J.	Insurance Protection Services	\$6,324	1
Centurion Agency, Ltd.		\$6,212	2
ERIN Marketing, Inc.		\$5,844	3
Haug, John H.	Haug Insurance Agency	\$5,688	2
Maisonet, Joseph	Maisonet Insurance Agency	\$5,378	3
Abadjian, Pierre	Abadjian Insurance Group	\$5,347	3
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$5,159	3
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$5,043	3
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$5,004	4

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Bronze Producers (\$2,500 - \$5,000)

Warner, Russell G. III	Warner Insurance Agency	\$4,968	1
Benefit Plans of America, Inc.		\$4,708	7
Dover, Kevin	Dover Insurance Agency	\$4,656	1
Olguin, Loren A.	Olguin Insurance Agency	\$4,545	1
Huberman, Richard	Huberman Insurance Agency	\$4,211	1
Senior Insurance Marketing, Inc.		\$4,140	2
Hirsch, Susan J.	Hirsch Insurance Agency	\$4,020	2
Pollier, Robert L. Jr.	Senior Management Services	\$3,888	1
Maisto, Stephen	Senior Health Solutions	\$3,840	3
Senior Services of North America, Inc.		\$3,832	3
Stevens, Ronald W.	Stevens Insurance Agency	\$3,768	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$3,756	1
James M. Gray, Inc.		\$3,732	1
Futurity First Insurance Group, Inc.		\$3,683	3
Aberman, Howard S.	Aberman Insurance Agency	\$3,568	1
Alvarez, Alvaro J.	Alvarez Insurance Agency	\$3,564	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,563	1
Judah, Charles G.	MSIS, Inc.	\$3,528	2
Lobdell, Deborah H.	Lobdell Insurance Agency	\$3,528	1
Schuler, James F.	Consumer Group Services, Inc.	\$3,480	1
Glanzer, Jack	The Granite Insurance Brokerage, LLC	\$3,406	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,347	1
LYR Associates, LLC		\$3,324	1
Statkewicz, Thomas G.	Sylvan-James Associates, Inc.	\$3,324	1
Berkoff, Yima	Berkoff Insurance Agency	\$3,276	1
Sweeney, James A.	American Senior Benefits	\$3,191	1
Tichy, Jon E.	Tichy Insurance Agency	\$3,084	1
Wolken, Richard	Wolken Insurance Agency	\$3,084	1
Holmquist, James A.	Holmquist Insurance Agency	\$3,083	1
RJC Independent Ins Brokerage, Inc.		\$3,064	1
Your Health Insurance Agency, Inc.		\$3,064	2
Collins, Robert D.	Collins Insurance Agency	\$3,060	1
Kingsley, Beverly J.	Kingsley Insurance Agency	\$3,034	2
Medsupps Solutions, LLC		\$3,011	1
Cherry & Associates		\$2,844	1
Lerner, Stanford J.	Lerner Insurance Agency	\$2,844	1
Nastanovich, Christopher R.	Nastanovich Insurance Agency	\$2,844	1
Weil, Hannelore F.	Weil Insurance Agency	\$2,840	1
Stamper, John W.	Choice Plus Benefits	\$2,820	1
Howard, Michael	Howard Insurance Agency	\$2,808	1
Ronan, David K.	Ronan Insurance Agency	\$2,808	1
McDowell, Jason P.	McDowell Insurance Agency	\$2,688	1
Levy, Charles III	Levy Insurance Agency	\$2,675	1
Amsden, Russell T.	Amsden Insurance Agency	\$2,592	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

September 3, 2017

Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC \$24,600

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Wiedersum, Bryan F. \$14,604 Haass, David \$11,015

Silver Producers (\$5,000 - \$10,000)

Barta, Devin M.	\$9,840	Foster, Stephen M.	\$6,676
Rush, Francine	\$9,684	Mangini, Nicholas L.	\$6,647
Sachs, Kerry	\$9,203	Schwartz, Scott J.	\$6,324
Ahlbum, Tim	\$8,760	Gordon, Aaron	\$6,287
Gilbert, Brian	\$8,100	Stevens, Jason	\$6,250
Ulayyet, Fred M.	\$8,039	Schenkel, Ita E.	\$5,952
Heller, Mark	\$7,968	Kempler, Gary S.	\$5,760
Borosak, William J. Jr.	\$7,679	Holdren, Charles E.	\$5,531
Cancio, Maria	\$7,152	Drew, Erica A.	\$5,027
Rosati, Lisa	\$6,827	Jennings, Mark	\$5,004
Klein, Sylvia	\$6,792		

Bronze Producers (\$2,500 - \$5,000)

Warner, Russell G. III	\$4,968	Gardner, William E.	\$3,386
Hilgendorf, Sydney M.	\$4,871	Bono, Peter F.	\$3,359
Dover, Kevin	\$4,656	Haft, Gary S.	\$3,359
Hargis, Mark D.	\$4,545	Delauter, Kenneth R. Jr.	\$3,347
Stevens, Ray	\$4,307	Rubin, Leibish	\$3,324
Huberman, Richard	\$4,211	Berkoff, Yima	\$3,276
Upthegrove, Gerald	\$4,020	Colpitts, Walter W.	\$3,276
Levin, Scott D.	\$3,888	Hooker, Thad N.	\$3,276
Walters, Kenneth W.	\$3,768	Malooley, Michele A.	\$3,276
Selinger, William S.	\$3,756	Taddei, Theodore R. Jr.	\$3,276
Spink, Chad D.	\$3,732	Taylor, Robert S. Jr.	\$3,276
Burke, April L.	\$3,672	Rheingold, Marc	\$3,272
Benedeti, Juan C.	\$3,647	Graham, Christopher N., CLU	\$3,240
Aberman, Howard S.	\$3,568	Goldsberry, Anita	\$3,191
Alvarez, Alvaro J.	\$3,564	Badessa, Joseph J.	\$3,108
Kakanis, John J.	\$3,563	Croes, John G.	\$3,108
Jones, Glenn G.	\$3,540	Underhill, John G.	\$3,108
Simon, Julie	\$3,528	Savage, Gina	\$3,107
Saylor, Dexter R.	\$3,480	Osborn, Jarrett	\$3,104
Glanzer, Jack E.	\$3,406	Bolin, Russell C. II	\$3,084

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Davis, Sandra J.	\$3,084	Pekala, David	\$2,844
Tichy, Jon E.	\$3,084	Vorgias, Alexander	\$2,844
Holmquist, James A.	\$3,083	Voth, Jacob F.	\$2,844
Ripoll, Glenn A.	\$3,072	Ziadeh, Abedel N.	\$2,844
Catanese, Robert	\$3,064	Weil, Hannelore F.	\$2,840
McElroy, Douglas H.	\$3,060	Butler, Christopher S.	\$2,820
Kingsley, Beverly J.	\$3,024	Llanes, Samuel A.	\$2,808
Raaf, Kevin R.	\$3,024	Mankamy, Mary	\$2,808
Shaughnessy, John J.	\$3,024	Ronan, David K.	\$2,808
Connley, Mel H.	\$3,011	Chard, Dani L.	\$2,795
Post, Joshua	\$3,011	Graham, Christopher C.	\$2,771
Loebig, George J.	\$2,927	Edwards, Jackson IV	\$2,712
Russo, Alan	\$2,888	Mochan, Charles D.	\$2,688
Borenstein, Jazia	\$2,844	Bushko, Heidi	\$2,676
Cherry, Pamela	\$2,844	Sanders, Barbara L.	\$2,676
Cortes, Julio C.	\$2,844	Schauermaun, Joshua	\$2,676
Derevensky, Jackie	\$2,844	Levy, Charles III	\$2,675
Franco, Salvador	\$2,844	Amsden, Russell T.	\$2,592
Konz, Douglas J.	\$2,844	Gorden, Renee	\$2,592
Ottovogio, Xiomara	\$2,844	Neira, Michelle M.	\$2,568